

ABOUT

EBTC EUROPE-INDIA AVIATION CLUSTER

Growing collectively by strengthening bilateral relations and cooperation between European and Indian aviation organisations through demand-driven projects, business collaborations and policy advocacy

The document contains the following:

- About European Business & Technology Centre (EBTC)
- Context: Aviation Sector in Europe and India
- About: EBTC Europe-India Aviation Cluster
- Cluster Members
- Key Activities of the Cluster



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EBTC is a project advisory and facilitation organisation. As a trusted partner in the Europe-India business corridor, it builds actionable intelligence through projects, clusters and programs backed by its body of knowledge & innovative solutions.

EBTC enables smart collaborations between the two regions through its expertise, network and know-how with specific focus towards sustainability, innovation, green technology and internationalisation.

The team along with its partners has a keen understanding on what stakeholders on both sides require to build a greener & more sustainable future.



Projects

Curating Europe-India forums, programs and initiatives that offer lasting impact based on a planned and strategic approach



Positioning

Creating knowledge solutions and content through EBTC's unique process to drive real value in the Europe-India Business Corridor



People

A team of promising, diverse & dedicated talent with a shared value system, skill excellence and strong on-ground network



Partners

Collaborating with like-minded partners, organisations and experts that subscribe to the same larger vision



Principles

Committed to good governance, professional and ethical business in line with EBTC's core values of sustainability, innovation and green technology



India: One of the Fastest Growing Aviation Markets



* Figures in millions

Passenger traffic is expected to treble in India by 2037



Foreign Tourist Arrival Growth



Total Freight Traffic (MMT)



Domestic Aircraft Movement Growth



Growth in MRO Services (CAGR)



Increase in Aircraft Fleet by 2027



New Airports to be Built by 2024

Key Developments

100% FDI allowed in MRO, Technical Training, Flight Training, Ground Handling, Greenfield and Brownfield Projects

Government plans to attract investments of **INR 5,000 crore (EUR 605 million)** through the PLI scheme for drones in the next three years

Sustainable Aviation Fuels: Sustainable investments in alternate feedstock development expected to increase from **\$1B in 2020 to \$5-10B by 2030**

US\$ 1.83B investment for airport infrastructure projects along with development aviation navigation services by 2026.



Introduction

The Cluster seeks to enhance collaboration between European and Indian aviation businesses and/or business membership bodies, associations, and industry clusters in order to catalyze business opportunities in the Indian aviation sector, with a particular emphasis on green and sustainable aviation.

Through the joint approach of the cluster, we believe we can collectively enhance the representation and opportunities for EU businesses across the aviation industry value chain in India.



(PILOT) PROJECTS







ADVOCACY



THOUGHT LEADERSHIP

Driving Green and Sustainable Aviation through a Demand-Driven Approach

Mission 	<ul style="list-style-type: none"> Identify environmentally/ financially sustainable opportunities in the aviation sector Enhance focus bilateral collaboration Europe and India 						
Objective 	<ul style="list-style-type: none"> Collaborative platform for European and Indian businesses to create business opportunities by showcasing expertise and best practices in the realm of green and sustainable aviation 						
Key Areas 	<table border="0"> <tr> <td data-bbox="1350 714 1681 885"> Sustainability <ul style="list-style-type: none"> Green Airports Sustainable Aviation Fuel </td> <td data-bbox="1732 714 2063 885"> Infrastructure <ul style="list-style-type: none"> MRO Airports Mobility Concepts </td> <td data-bbox="2114 714 2446 885"> Safety & Operations <ul style="list-style-type: none"> Air Traffic Control PBN Runway safety </td> </tr> <tr> <td colspan="3" data-bbox="1350 971 2446 1071" style="text-align: center;"> Smart Technology Smart customised technology based on specific and customer centric demand </td> </tr> </table>	Sustainability <ul style="list-style-type: none"> Green Airports Sustainable Aviation Fuel 	Infrastructure <ul style="list-style-type: none"> MRO Airports Mobility Concepts 	Safety & Operations <ul style="list-style-type: none"> Air Traffic Control PBN Runway safety 	Smart Technology Smart customised technology based on specific and customer centric demand		
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Smart Technology Smart customised technology based on specific and customer centric demand							
Goals  Integrated Concepts	<ul style="list-style-type: none"> Addressing sectoral demands in India with technology transfer, pilot projects and business partnerships Develop opportunities and strategies by strengthening the position of European and Indian aviation companies 						

Cluster Working Groups

Cluster activities are organised under 4 key thematic working groups which involve:

- Topic-Specific Interventions (Tech Advocacy, Market Access, Expert Sessions)
- Partner/ Opportunity Scoping
- Interactions with internal and external stakeholders in Europe and India
- Formulating inputs for Enterprise Europe Network (EEN)



Key Common Activities



Thematic Workshops



B2B



Capacity Building



State and National Events



Cluster Meetings

Select Cluster Members



EUROPE-INDIA
AVIATION CLUSTER



Phase III: Jul, '21 - Feb, '22

Mission

Focussing on working group activities and highlighting business opportunities and challenges that were identified by the cluster. Recommended course of action, where we as a cluster can add value

Sustainability



Biofuels. Carbon offsetting, Green Airports

Aviation Financing



Closed door workshop for cluster members

Drones



Emerging Applications and Future trends

Sector Study

Opportunities and Challenges for EU-Businesses in the Indian Aviation Sector

4th Cluster Meeting



MRO



India – A future MRO Hub

Drones Working Group



Goal

Business Collaboration, Projects



FOR MORE INFORMATION...

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THANK YOU

December 2021



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